

Contractor Estimate Template (Free)

Free contractor estimate template for HVAC, roofing, plumbing, and electrical jobs. Copy-paste ready with line items, scope of work, and payment terms.

What is a contractor estimate template?

A contractor estimate template is a structured document you reuse on every job: it spells out the scope of work, materials, timeline, price, and terms -- so you can win work without rewriting from scratch each time.

- Keeps your scope of work clear so homeowners know exactly what's included.
- Standardizes pricing and payment terms for HVAC, roofing, plumbing, landscaping, and electrical jobs.
- Makes it easy to upgrade later to AI-generated estimates inside BuildFolio.

Below you'll find a general contractor estimate template, plus examples by trade. You can paste this into your current systems today -- or plug it into BuildFolio's AI Photo-to-Quote and Job Hub for faster, trackable approvals.

Free contractor estimate template (copy/paste)

Copy this contractor estimate template into Word, Google Docs, or your quoting tool. Replace the brackets with your company details and job information.

Tip: save this as your "master" contractor estimate template, then duplicate per trade or service type so your team doesn't improvise terms in the field.

Contractor estimate template examples by trade

Swap in these small tweaks so your contractor estimate template feels specific to HVAC, roofing, plumbing, landscaping, or electrical work.

How to send your contractor estimate template by SMS & email

Add options & financing to your contractor estimate template

Simple change that wins more jobs: add 2 - 3 options and "as low as \$/month" to your contractor estimate template.

You can wire this to BuildFolio's contractor financing widget so homeowners click a "See monthly payments" button on your site or inside their estimate.

How contractor estimates work in BuildFolio

You can start with manual estimates on the Free tier, then move to AI + automation once you like how the contractor estimate template is performing.

Contractor estimate template FAQ

Turn this contractor estimate template into AI-powered quotes.

Capture photos, generate estimates, send SMS links, and add "see monthly payments" -- all in one place.

Stop Guessing Your Margins

Quote Smarter. Close Faster. Keep More.

Try BuildFolio free at build-folio.com

Free / \$39 per month Pro